



UNIT-BUILDING CHALLENGE

Now, there's a new way for everyone to do their part and help their units grow during the *Great With 48* Unit-Building Challenge. Incredible rewards and recognition await Independent Sales Directors who add at least 48 qualified* new unit members from July 1, 2006, through June 30, 2007, along with their contributing unit members.

There are even recognition opportunities throughout the year to help you stay focused on your yearlong goals. Here's how it works:

- From July 1 through Nov. 30, 2006, Independent Sales Directors who add at least 16 qualified* new unit members and their unit members who add the qualified* new team members can receive:
 - An on-target "48" pin with crystals to recognize their achievements and help maintain focus on their yearlong goal.
 - Sales Directors can represent their units at the exclusive Leadership Conference 2007 banquet, plus the top 48 Sales Directors in each Seminar affiliation, with the most qualified* new unit members during the contest period, will receive onstage recognition.
- From July 1, 2006, through Feb. 28, 2007, Independent Sales Directors who add at least 28 qualified* new unit members and their unit members who add the qualified* new team members can receive:
 - An invitation to the special Career Conference 2007 luncheon.
- From July 1, 2006, through June 30, 2007, Independent Sales Directors who add at least 48 qualified* new unit members and their unit members who add the qualified* new team members can receive:
 - An invitation to the *Great With 48* Seminar 2007 luncheon.
 - Plus, the top 48 Sales Directors with the most qualified* new unit members during the contest period will receive onstage recognition along with their contributing unit members.
 - All *Great With 48* team builders will have their names entered into a drawing for the exclusive Awards Night makeover. One winner will be chosen per Seminar affiliation for a makeover for themselves and their Sales Director. *Great With 48* team builders will receive one entry for each qualified* new personal team member added during the contest period.



*For a new unit member to be qualified, her Independent Beauty Consultant Agreement and minimum of \$600 in wholesale Section 1 orders must be received during the contest period.