

Seminar Scoreboard

Court of Sales Seminar 2009

Top 20

Name	YTD Retail	YTD PC Prem & Addnl Credit	YTD Total
1 Faith Walsh	\$15148.50	\$262.50	\$15411.50
2 Brooke Lewis	\$8767.00	\$52.50	\$8819.50
3 Emily Enockson	\$7748.00	\$0.00	\$7748.00
4 Oonagh David	\$6806.50	\$35.00	\$6841.50
5 Jeannene Jenks	\$6627.00	\$210.00	\$6837.00
6 Kathy Schuster	\$6550.50	\$175.00	\$6725.50
7 Kathy Fean	\$6511.50	\$52.50	\$6564.00
8 Ruth Brown	\$6392.00	\$17.50	\$6409.50
9 Sarell Hochstetler	\$6268.00	\$70.00	\$6338.00
10 Gretchen Feitz	\$5993.50	\$92.50	\$6086.00
11 Krista Lanham	\$5785.00	\$17.50	\$5802.50
12 Diane King	\$5359.00	\$52.50	\$5411.50
13 J. Lanpher-Waring	\$4993.50	\$87.50	\$5081.00
14 Kris Langel	\$4972.50	\$70.00	\$5042.50
15 Mary Lehman	\$4965.00	\$0.00	\$4965.00
16 Laura Issen	\$3990.50	\$0.00	\$3990.50
17 Susan Greene	\$3962.50	\$0.00	\$3962.50
18 Veronica Flores	\$3867.00	\$17.50	\$3884.50
19 Pam Bailey	\$3504.00	\$70.00	\$3574.00
20 Sharon Valentine	\$2623.50	\$17.50	\$2641.00



Court of Sharing Seminar 2009

Name	Seminar Qualified Recruits	Earned Recruit Commission Credit
1 Kathy Fean	6	\$1376.34
2 Sarell Hochstetler	4	\$640.70
3 Faith Walsh	3	\$428.34
4 Gretchen Feitz	2	\$140.67
5 Brooke Lewis	2	\$84.43
6 Kris Langel	1	\$34.74
7 Veronica Flores	1	\$27.68



Court of Sales

National: \$36,000 Retail/\$18,000 Wholesale
Cunnington Area: \$24,000 Retail/\$12,000 Wholesale
Schlundt Unit: \$12,000 Retail/\$6,000 Wholesale

Court of Sharing

National: 24 Qualified Recruits
Cunnington Area: 10 Qualified Recruits
Schlundt Unit: 8 Qualified Recruits

December Love Checks

13% Recruiter Commission Level

Kathy Fean	\$820.40
Faith Walsh	\$197.70

9% Recruiter Commission Level

Sarell Hochstetler	\$268.90
Sheri Hunter	\$93.35
Diane Schmucker	\$72.74
Leslie Lestinsky-Miller	\$19.73

4% Recruiter Commission Level

Marcy Chabina	\$113.90
Kris Langel	\$96.17
Cindy Skaggs	\$43.51
Brooke Lewis	\$38.92
Gretchen Feitz	\$37.51
Jeannene Jenks	\$32.61
Deb Platz	\$28.33
Veronica Flores	\$27.68
Tracy Hagen	\$18.53
Teri Erickson	\$13.68

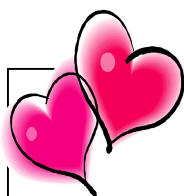
4% Recruiter Commission Level

Danelle Bell	\$11.75
Susan Greene	\$10.12
J. Lanpher-Waring	\$10.02
Cheryl Miller	\$9.50
Julie Pickering	\$8.81
Susan Lestinsky	\$8.04
Dorothy Winn	\$8.03
Rebecca Maxwell	\$6.03
Janice Mikev	\$2.12



If you really believe you can do something, obstacles can never make you give up. But if you believe you

cannot do it, you will give up at the first sign of trouble. Dare to believe that you can achieve God's best and highest in your life.
 ~ Mary Kay





Calendar of Upcoming Events



January & February 2009

4 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	5	6 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	7 Success Meeting 6-8pm Sunnyside Presb. 115 S Frances St	8 NO Skin Care Class	9	10
11 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	12	13 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	14 Success Meeting 6-8pm Sunnyside Presb. 115 S Frances St	15 Skin Care Class 6:30-8pm 1619 E Jefferson Blvd. SB 46617. Julie's House. RSVP by Noon. Must have guest to attend	16 BIG GIRLS CLUB for those who qualified	17
18 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	19	20 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	21 Success Meeting 6-8pm Sunnyside Presb. 115 S Frances St	22 Skin Care Class 6:30-8pm 1619 E Jefferson Blvd. SB 46617. Julie's House. RSVP by Noon. Must have guest to attend	23	24
25 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	26	27 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	28 Success Meeting 6-8pm Sunnyside Presb. 115 S Frances St	29 Skin Care Class 6:30-8pm 1619 E Jefferson Blvd. SB 46617. Julie's House. RSVP by Noon. Must have guest to attend	30	31
1 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	2	3 Sharing Conference Call 9pm Eastern 641-715-3300 pin 354 515#	4 Success Meeting 6-8pm Sunnyside Presb. 115 S Frances St	5 Skin Care Class 6:30-8pm 1619 E Jefferson Blvd. SB 46617. Julie's House. RSVP by Noon. Must have guest to attend	6 South Bend Career Conference Registration begins	7

Attention!

Same Day & Number!

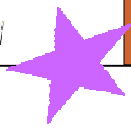
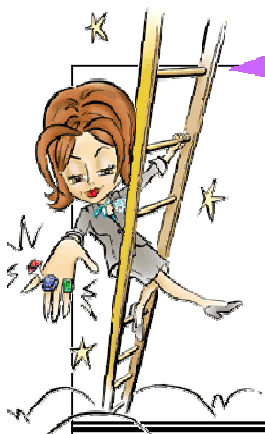
DON'T FORGET TO TELL YOUR CUSTOMERS!!!
Every Sunday & Tuesday night at 9:00pm EST, we have a 1/2 hour Sharing Conference Call.
These are by appointment ONLY!
641-715-3300, access code 354515#

January Unit Goals:

40 Interviews
20 New Recruits
3 DIQ's
15 Red Jackets



Moving On Up!!!

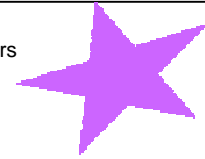


Future Director / DIQ

8 Active Personal Team Members

Rewards:

- *Earn profits based on retail sales
- *Earn a 9% or 13% commission
- *Receive \$50 team building bonuses
- *Earn the use of a Career Car or Cash Compensation option



Your name can be here!

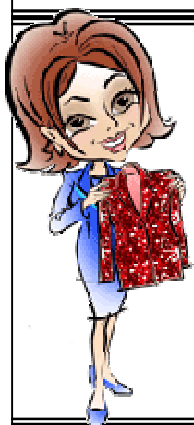
Faith Walsh, On-Target
 Sarell Hochstetler, On-Target
 Diane Schmucker
 Leslie Lestinsky-Miller
 Shawn Martin
 Sheri Hunter

Team Leaders

5-7 Active Personal Team Members

Rewards:

- *Earn profits based on retail sales
- *Earn a 9% or 13% commission
- *Receive \$50 team building bonuses
- *Earn the use of a Career Car or Cash Compensation option



Danelle Bell
 Debra Platz
 Gretchen Feitz
 Jeannene Jenks
 Kris Langel

Star Recruiters

3-4 Active Personal Team Members

Rewards:

- *Earn profits based on retail sales
- *Earn a 4% commission on wholesale orders of personal team members
- *Receive \$50 team building bonuses
- *Receive a \$50 Red Jacket Rebate



Senior Consultants

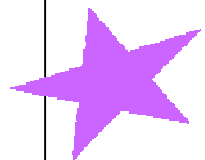
1-2 Active Personal Team Members

Rewards:

- *Earn profits based on retail sales
- *Earn a 4% commission on wholesale orders of personal team members

Amber Hipskind
 Brooke Lewis
 Cheryl Millar
 Cindy Skaggs
 Debra Crissinger
 Dorothy R. Winn
 Janice Mikev
 Jodie Wiseman
 Judy Lanpher-Waring
 Julie Pickering
 Kelly Barrington

Lucy Wilson
 Marcy Chabina
 Margaret Rudd
 Michele Young
 Pamela Schilling
 Peggy Checchio
 Rebecca Maxwell
 Susan Greene
 Teri Erickson
 Tracy L. Hagen
 Brigit Caldwell



SAVE THE DATE

Career Conference in South Bend, IN at Century Center is March 27 & 28.

Registration begins February 6 and ends February 27. See InTouch for specific city details and more recognition opportunities. The cost is \$80 but you will receive a product giveaway equal to the cost of the registration enclosed in a reusable, environmentally friendly bag. You will receive AWESOME training from top directors and nationals. Mary Ash said, "Perhaps you are thinking, 'I can't afford to go.' From long experience, I believe that you can't afford NOT to attend, for at Career Conference you will discover the BIG PICTURE of what your Mary Kay business can be for YOU! Make your plans now. Use the profit from a few extra classes to pay your way."



Movin on Up Luncheon

Independent Beauty Consultants who from Nov 30, 2008 through Feb. 28, 2009, achieve and maintain a new higher level on the career path of Star Recruiter, Team Leader, Future Independent Sales Director, or Independent Sales Director-in-Qualification will be invited to attend along with their Independent Sales Directors. Independent Sales Directors-in-Qualifications who debut as a new Sales Director by March 1, 2009, also will be invited to attend along with their Independent Senior Sales Director.



Sparkle and Shine!

Add one new qualified team member between Dec. 1, 2008 to Feb. 28, 2009 and receive a genuine freshwater pearl and crystal necklace. Add two new qualified team members and receive a genuine freshwater pearl and crystal bracelet. Add three new qualified team members and receive genuine freshwater pearl and crystal earrings onstage at Career Conference. New team members will also receive genuine freshwater pearl and crystal earrings. Everyone who achieves the *Sparkle and Shine!* Team-Building Challenge will receive their jewelry *on-site*. So start planning now to attend!

Star Recruiters, Team Leaders, Future Independent Sales Directors, or Independent Sales Directors-in-Qualification will be invited to attend the **Emerging Leaders Workshop** 3:30-5pm prior to the General Session on Friday, March 27. Be sure to **Reach for Red** no later the **Feb. 28, 2009** to attend this class.

