

# \$10,000+



# Profit by Christmas!

## ACTIVITY:

### September

15 Skin Care classes x \$250 = \$3,750  
 Re-orders– On the Go = \$500  
 5 Hostess Bags x \$100 = \$500  
5 Facial x \$75 = \$375  
**Total = \$5,125**

### October

15 Skin Care classes x \$250 = \$3,750  
 Re-orders– On the Go = \$500  
 5 Hostess Bags x \$100 = \$500  
5 Facial x \$75 = \$375  
**Total = \$5,125**

### November

15 Gift or Skin Care classes x \$250 = \$3,750  
 Re-orders– On the Go = \$500  
 5 Hostess Bags x \$100 = \$500  
 Open House = \$500  
 Business Sales = \$500  
5 Facial x \$75 = \$375  
**Total = \$6,125**

### December

10 Gift or Skin Care classes x \$250 = \$3,750  
 Last minute Gift Sales = \$500  
 Re-orders– On the Go = \$250  
 Open House / Santa's Workshop = \$500  
5 Facial x \$75 = \$375  
**Total = \$5,375**

**Total Sales = \$21,750**

**Retail Profit**

**\$10,875!**

**( Wholesale Order = \$10,875 )**

## RESULTS:

### September

15 Classes x 3 Clients = 45  
5 Facials = 5  
 50 New Customers  
 1 out 10 = 5 New Recruits

### October

15 Classes x 3 Clients = 45  
5 Facials = 5  
 50 New Customers  
 1 out 10 = 5 New Recruits

### November

15 Classes x 3 Clients = 45  
5 Facials = 5  
 50 New Customers  
 1 out 10 = 5 New Recruits

### December

10 Classes x 5 Clients = 50  
5 Facials = 5  
 55 New Customers  
 1 out 10 = 5 New Recruits

**205 New Customers + 20 New Recruits**

### COMMISSION CHECK:

October 15th = \$4,500 x 13% = \$585  
 November 15th = \$4,500 x 13% = \$585  
 December 15th = \$4,500 x 13% = \$585  
 January 15th = \$4,500 x 13% = \$585  
**Total = \$2,340**

**(Not including \$50 Bonuses!)**

### REWARDS:

★ **Awesome Star Prizes!**

★ **New Car!**

On Target For:

★ **Director!**

★ **National Court of Sales!**

★ **National Court of Recruiting!**