

**EVERYONE STARTS HERE**

**CLASSES FACIALS**  
50% Discount

**REORDERS & ON-LINE ORDERS**  
50% Discount

**DOVETAIL**  
15%

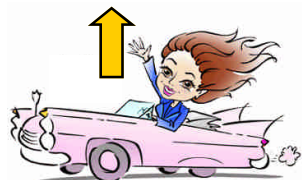
**PERSONAL RECRUITS**  
3 - 4..... 4%  
5..... 9%  
5 + \$600 ...13%  
*plus \$50 bonus for 4th + Recruit*

**CONSULTANT CAR PROGRAM**  
Team & Personal  
**\$18,000wh**  
Combined sect 1 in 1-4 months & 12 active personal recruits  
**Red Pontiac® VIBE WINNER**

**NSD COMMISSION**  
5% - 8% on First Line Offspring  
3% on Second Line Offspring  
2% on Third Line Offspring

**SENIOR DIRECTOR COMMISSION**  
4% - 6% of Offspring Unit Wholesale Production

**LIFE INSURANCE**  
\$25,000 - \$300,000



**DIRECTOR Pink Cadillac® CAR PROGRAM**  
  
2 Consecutive Quarters  
Unit production totaling **\$96,000wh**



**DIRECTOR Platinum Pontiac® Grand Prix CAR PROGRAM**  
  
2 Consecutive Quarters  
Unit production totaling **\$48,000wh**

**UNIT DEVELOPMENT BONUS**  
**\$300** for each month  
3+ Qualified Unit Members\* are added to the unit.  
**\$600** for each quarter  
9+ Qualified Unit Members\* are added to the unit.  
Mary Kay Quarters are: (Jan-Mar) (Apr-June) (July-Sept) (Oct-Dec)

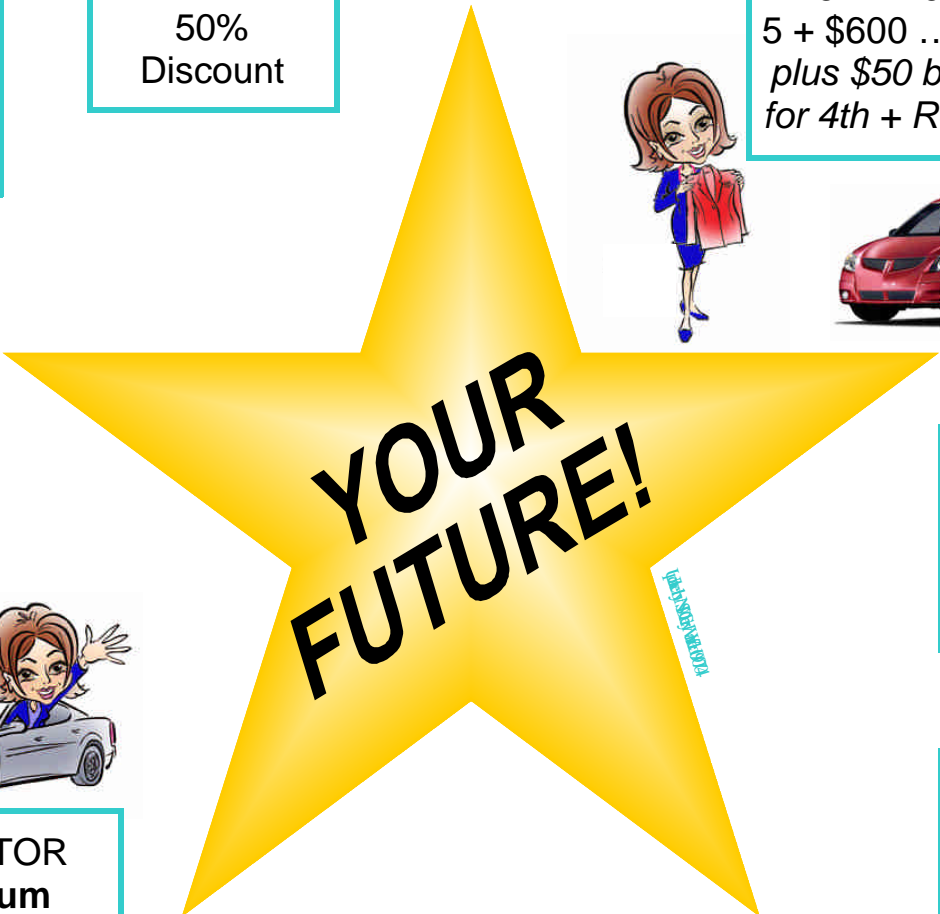


**DIRECTOR UNIT COMMISSION**  
9%.....\$0 - \$3,999  
13%.....\$4,000 +

**PERSONAL WHOLESALE**  
9% - 13%  
**Commission Check**

**MONTHLY WHOLESALE PRODUCTION BONUS**

<u>Bonus...unit wholesale prod.</u>	
\$500 ... \$5000 to \$7999	\$1,600...\$18,000 to \$23,999
\$900 ... \$8000 to \$9999	\$2,100...\$24,000 to \$29,999
\$1000...\$10,000 to \$11,999	\$2,600...\$30,000 to \$35,999
\$1100...\$12,000 to \$13,999	\$3,100...\$36,000 to \$39,999
\$1200...\$14,000 to \$17,999	\$3,600...\$40,000 to \$49,999
	\$5,000...\$50,000 +



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