

Hostess Rewards

Earn the Following:

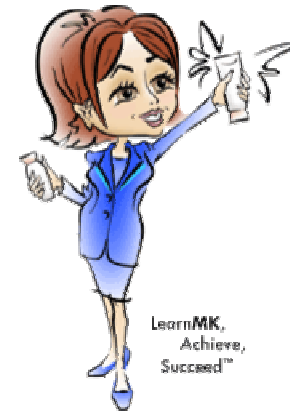
- **\$100 in Free Product** with a minimum of 13 women and orders totaling at least \$100 in Retail Sales.
- **\$75 in Free Product** with a minimum of 10 women and orders totaling at least \$100 in Retail Sales.
- **\$50 in Free Product** with a minimum of 5 women and orders totaling at least \$100 in Retail Sales.

❖ **PLUS! \$50 Hostess Free Product Bonus** redeemable after two (2) qualified shows are booked from your qualified show and held within 20 days of your show.

**You can earn \$150 in free
Mary Kay products!**

**Portion of the proceeds will be going to
the Mary Kay Charitable Foundation!**

Mary Kay Cosmetics Presents The STOP & SHOP Show



**Your Mary Kay Stop & Shop Show
Is Scheduled for:**

Date: _____

Time: _____

If for any reason you are unable to hold your show on the originally scheduled date or time please contact me within 48 hours of booking your appointment so that we may find a better time for you. I appreciate that you understand that this is my business and a form of family income. Prompt rescheduling allows me to work effectively and be the best Mary Kay Beauty Consultant I can be for you! Thank you, in advance, for supporting me in my business.

Tips For Success:

- ✓ Invite 5 or more over your targeted “guest attendance” number to ensure that enough can come, just in case some must cancel. To invite either call or use the enclosed postcards.
- ✓ Call each guest the day before your show to remind her of the date and times she can stop in between to browse and shop! If she is not able to attend encourage outside orders. She may go online to shop at my personal website: www.marykay.com/ . All outside orders count toward show total.
- ✓ Limit your refreshments to simple items like coffee/cider and cookies. You want this to be an easy and enjoyable pampering time for you too!

	Guest	Phone Number	Confirmed
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			
11.			
12.			
13.			
14.			
15.			
16.			
17.			
18.			

The Hostess Program

Featuring America's #1 Best Selling Brand
Of Skin Care and Color Cosmetics!

- ◆ **Go shopping!** Look through the product book and select the items you want to earn FREE. It is my way of thanking you for being a fantastic hostess!
- ◆ **Make a List!** Create a wish list of those items below that you earning for FREE!

	Product Name	Page Number	Price
1.			
2.			
3.			
4.			
5.			

- ◆ **Total Your Items!** Find the total price of the products you wish to earn FREE. Turn this brochure over to find out how to earn them free!
- ◆ **Review the Hostess Program!** Take a moment to review the entire hostess program to ensure that you earn as many of the products free!
- ◆ **Set a Goal!** Now that you know what you want to earn FREE have fun making it happen! You can also add outside orders and bookings to ensure success! I will be calling you to see how you are progressing and how I can help you reach your goal as my hostess. **I appreciate you! I can't wait till your show!**