

The Mary Kay Starter Kit...LOOK at all you get...



**It's a Great Time
to choose Mary Kay:**

1 Skin Care and Color Cosmetics
New Starter Kit
Irresistible Friendships

FULL SIZED RETAIL PRODUCTS:

- TimeWise 3-in-1 Cleanser (1 Normal to Dry & 1 Combination to Oily)
- TimeWise Age-Fighting Moisturizer (1 Normal to Dry & 1 Combination to Oily)
- Day and Night Solution
- 11 Medium Coverage Foundations
- Oil Free Eye Makeup Remover
- Black Endless Performance Mascara
- **RETAIL VALUE = \$306.50!!!**

PLUS:

- Satin Hands Travel Set w/instructions
- Dual-Coverage Powder Foundation Samples in our 3 most popular shades
- 30 Color Look Cards with eye, cheek and lip colors
- Go Kit, Go Book, Date Book, Brochures, sales tickets, customer profile cards
- Look Books and Beauty Books
- Mirrors, Styrofoam trays, applicators
- Career Essentials Success Booklets and CDs

Total Cost—\$100. plus tax and shipping

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How We Make Money In Mary Kay

On the Face (Classes and Facials)

On Paper (Preferred Customer Program)

On-the-Go Appointments

On the Web

On and on and on (Reorders)

On My Team (Sharing the Career)

On the Road (Driving Free)

On My Own, but Not Alone (Director Bonuses & Prizes)

On the TOP (National Sales Director Privileges)

Reasons Why Women Choose Mary Kay

1. Philosophy: God First, Family Second, Career Third; plus living by Golden Rule
2. Unlimited earning potential and Career Advancement
3. Recognition: Prizes and Praise at all levels
4. Increased Self-Esteem & Self Confidence: positive support that encourages success
5. Flexibility: work when, where, & with whom you wish to work
6. New friends & lasting friendships
7. Tax Advantages: Business expense deductions
8. Car Program: Grand Am, Grand Prix, Cadillac
9. Receive own products at up to 50% discount
10. 90% buy-back policy & 100% guarantee
11. Education and support: we teach you how
12. No quotas, no territories
13. Much fun for years to come...



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