

Angie's Achievers



Welcoming New Unit Members! Angie's Corner ...



Joann Rivers



Jan Smith



Sally Ride

Thanks to all the your hard work we had a record January! We also have lots of exciting things coming for the last half of the year. Make sure you finish well in the second half and we can have a record year.

As a reminder please join us each Tuesday at 7:00 down at market square for some great food, fun and information on how to grow your business. This week we will have a special guest, National Sales Director Gwen Livingston. She will share with us how she became a National Sales Director in 18 months! Don't miss it.

Don't forget to turn in your contest sheets by the end of March to be eligible to win those great prizes. Pink hugs and kisses!

- Angie

Top 5 Monthly Wholesale Orders



#1 - Sue Higgs



#2 - Lisa Voltz



#3 - Debbie Smith



#4 - Carol Johnson



#5 - Beth Morgan

CAREER CONFERENCE 2011

Boost your business by attending Achieve ... Your Way to the stars SM Career Conference 2011. Coming to a city near you, it's your opportunity to learn more and achieve more!


Achieve
your way to the stars

NEW Age-Fighting Time-Wise Liquid Foundations



You'll want to offer every customer the latest sensation in foundation! Available in 23 shades to fit a wide range of skin tones. (\$20 each)



Anniversary

Consultant	Anniversary	Year
Audrey Snow	January 31	14th
Myra C. Becker	January 21	13th
Brandy N. Frasier	January 29	11th
Brandy Snow	January 15	8th
Magnolia Odom	January 27	8th
Monica Becker	January 6	6th
Brandy Martin	January 12	2nd
Kelly Anne Garton	January 30	2nd
Donnell Greer	January 16	1st
Sarah Fowler	January 17	1st
Brenda Ray	January 18	1st
Twyla Rush	January 20	1st
Kasey Ambis	January 22	1st
Michelle Gray	January 24	1st
Kelly Sue Dyas	January 29	1st
Kathy D Ray	January 29	1st
Carolyn Denise Dyas	January 30	1st
Kara Krouse Nealy	January 31	1st
Yvette Locklear	January 31	1st

Work spares us from three evils: boredom, vice, and need.
- Voltaire

Birthdays

Consultant	Birthday
Mararia Bearden	January 2
Maria Nikole Ambis	January 22
Nikole Bearden	January 16
Karen C. Becker	January 30
Maria S. Boyer	January 15
SuzAnne Floyd	January 13
Bonnie Floyd	January 18
Twyla Lee Harbel	January 19
Bonnie Ray	January 12
Angela Harbel	January 15
Aleshia Blair Nealy	January 31
Denise Nealy	January 13
Nakesha Locklear	January 14
Rosario Saldivar	January 11
Rosario Stegall	January 23
Dana West	January 30
Audria White	January 29
Rhonda L. Pierce	January 18

Do not wait to strike till the iron is hot; but make it hot by striking.
- William B. Sprague



THE GIFT OF TIME

In celebration of the 100th anniversary of International Women's Day on March 8, 2011, Mary Kay will honor women worldwide with the Mary Kay **Global Month of Service**. We invite all Mary Kay independent sales force members and their customers, unit members and friends to join us as we unite in the goal of volunteering **1 million hours of community service** around the world from **Feb. 8 – March 8, 2011**.

HOW TO PARTICIPATE

You can participate in any way you'd like. Here are some suggestions:

- Volunteer on your own or join with your customers.
- Volunteer with your customer at her favorite charity. It's a great way to show you care about what matters to her. Or pick a new charity and take the opportunity to learn about a new cause and meet new people.
- It doesn't have to be big. Volunteering for a child's school or sports organization can be simple yet make an impact. Bringing in dinner for a new mother or elderly neighbor can spread care in your community.

When you involve your customers, you have the opportunity to **build relationships with them and share more about Mary Kay's vision** to give back and enrich the lives of others. You could even consider giving your customer a small Mary Kay® product gift or a complimentary facial for her participation.

YOUR SERVICE COUNTS

Simply go to www.marykay.com/service and click on the "I volunteered!" button to submit your daily hours of service. That's it!

Hour by hour, person by person, our gifts of love can make all the difference in the world.

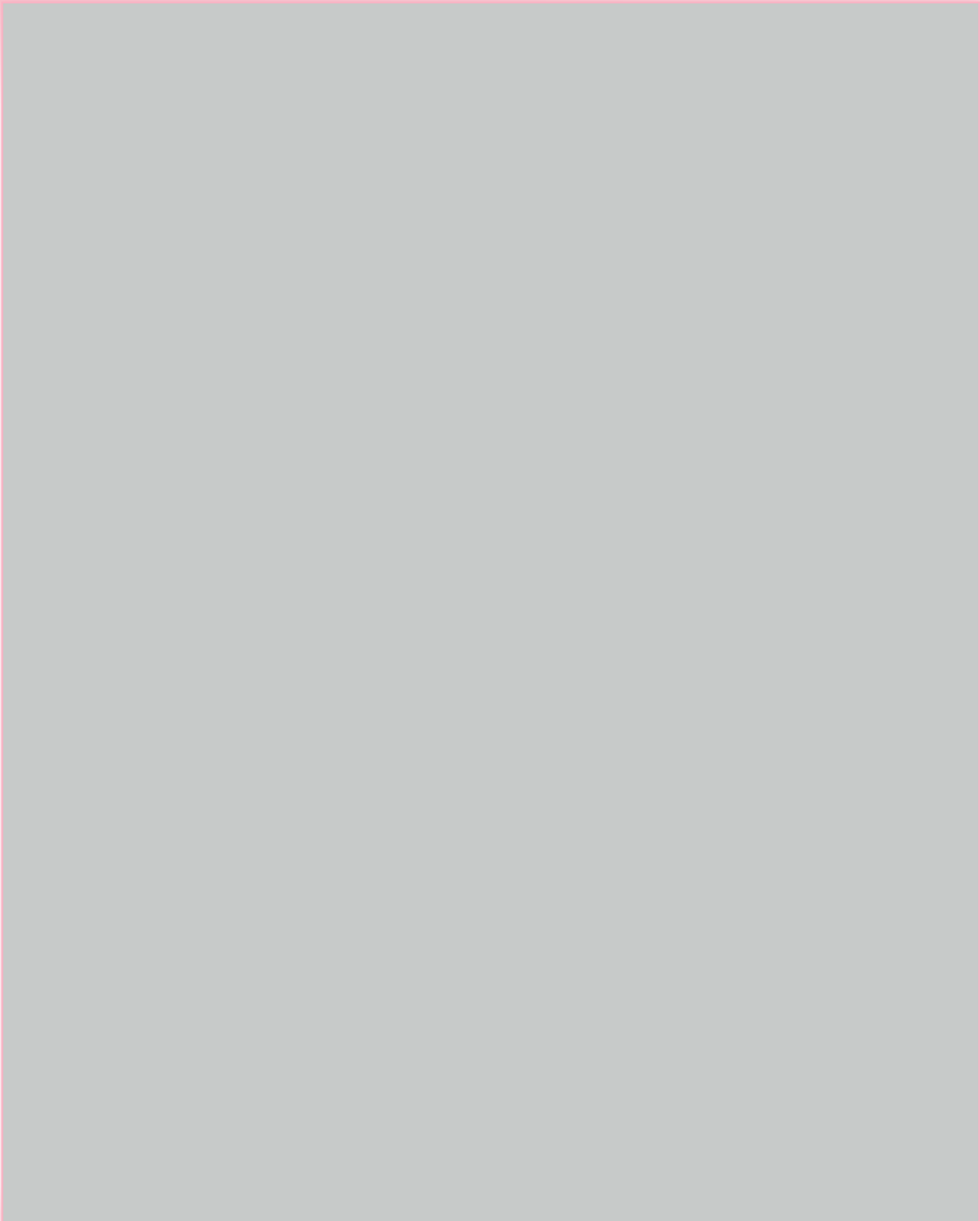
International Women's Day is a global celebration held every March 8 to honor women and their accomplishments, their contributions to society and their legacy.



“ Individuals sometimes feel insignificant and doubt that one person can make a difference in this world. We believe one person can. ”

– Mary Kay Ash

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Accelerate Your Success

Mary Kay Inc. is a company that believes in recognition and rewards. And there's no symbol of achievement like the Career Car – especially the prestigious pink Cadillac. Imagine how you'd feel behind the car of your dreams. Find out all you need to know about the Mary Kay® Career Car program here and get on the road to success in style.



*Independent Beauty
Consultant Grand
Achiever*



Premier Club



Cadillac



Girl About Town Royalty Free Stock Vector Art

“Scent-imental” gifts

NEW Limited-Edition* Mary Kay® Eau de Parfum gifts have arrived just in time for the holidays! Now you have the perfect solution for last-minute shoppers, sweet surprises for stocking stuffers and Valentine’s Day, and another great reason to contact customers



*Limited-edition products are available while supplies last.

You can choose one or all in Bella Belara®, Belara® or Velocity® scents:

- NEW! Limited-Edition* Mary Kay® Eau de Parfum Shimmeriffic® Body Lotion, \$16 each
- NEW! Limited-Edition* Mary Kay® Eau de Parfum Shower Gel, \$14 each
- NEW! Limited-Edition* Mary Kay® Eau de Parfum Wand, \$22 each

Add matching eau de parfums to create fabulous gift sets and fragrance that lasts.

“ In a career you can either go forward or backward; you don't stand still. Every leader must continually improve his or her skills in a lifetime self-improvement program. ”
 – Mary Kay Ash

“Success is the sum of small efforts, repeated day in and day out.”

- Robert Collier

MARY KAY® FOUNDATION PRIMER

This is the secret to creating an even, flawless canvas, and it works with **any** Mary Kay® foundation! The lightweight, gel-like formula glides on effortlessly and absorbs quickly while evening out the skin's texture and tone so foundation applies smoothly and blends easily. It also extends the wear of foundation and is suitable for all skin types.
 (Oil- and fragrance-free. Suitable for sensitive skin; non-comedogenic.)



\$16

Top 15 - YTD Unit Wholesale

Amber R. Lea	\$4,611.25
Susie R. May	\$4,002.00
Jamie J. Rauch	\$2,814.75
Breanna L. Johnson	\$3,808.00
Jennifer E. Smith	\$2,806.50
Sally J. Olsteen	\$2,802.00
Britni L. Bailey	\$2,211.75
Mary L. Jackson	\$2,164.25
Colleen R. Elliott	\$2,151.75
Amy M. James	\$2,051.25
Heather L. Johns	\$2,040.00
Tamara L. white	\$2,038.50
Kara E. Bates	\$2,032.00
Suzanne M. Allen	\$2,016.25
Alli H. Clark	\$1923.00

as of January 2011

TimeWise® Replenishing Serum+C

The Preferred Customer Program's winter issue of The Look has begun mailing, and customers enrolled in the program, can take advantage of an exciting offer to receive a one-week trial sample of TimeWise® Replenishing Serum+C! Since quantities are limited and the offer is available on a first-come, first-served basis, customers will want to quickly go online and try to redeem their one-time use unique code from the back cover of their issue.

This free sample is only available online through this special website address (www.marykay.com/oneweektrial) and not through Mary Kay® Personal Web Sites as stated on page 15 of this issue of The Look. The legal Terms and Conditions of the offer are correctly stated on the Table of Contents on Page 3 of the issue, and will direct Preferred Program Customers to the promotional URL: www.marykay.com/oneweektrial.

TARGET THE SIGNS OF AGING WITH TIMEWISE®

Expression lines
TimeWise® Targeted-Action® Line Reducer, \$40

Fine lines and wrinkles on and around the lips
TimeWise® Age-Fighting Lip Primer, \$22

Fine lines and wrinkles around the eyes
TimeWise® Age-Fighting Eye Cream, \$26
or
TimeWise® Firming Eye Cream, \$30

Dark circles and under-eye puffiness
TimeWise® Targeted-Action® Eye Revitalizer, \$35

Age-Fighting for the Entire Face

- TimeWise® Mirade Set® for a complete skin care regimen, \$90
- TimeWise® Replenishing Serum +C for loss of elasticity and firmness, \$55
- TimeWise® Microdermabrasion Set for fine lines, dull skin and visible pores, \$55
- TimeWise® Even Complexion Mask, \$20 and
TimeWise® Even Complexion Essence for uneven skin tone, \$35

All product prices are suggested retail.

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MARY KAY

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